



We are here. We are working. We are safe. *We hope you are too.*

We are here at Haviland. We are using split shifts and social distancing practices to keep our production lines going. I've personally been in the warehouse packaging products. Across the room is Art Harre – Haviland VP. He's in his element filling pails and challenging our makeshift team to 'beat our record' of pails filled in a shift. Our sales team is here too. Not at the shop, but at the ready to help you. Video trainings, trouble-shooting, whatever you need. They are at the ready and here for you.

We are working, but increased precautions and social distancing efforts do have effects on productivity. Our buildings are routinely fogged to keep air and surfaces clean. We allot several hours per week to allow our certified cleaning crews to wipe down and sanitize surfaces. We are excited about the upcoming pool season. Pools are opening earlier than ever, and they will get more use this season. The demand for water treatment chemicals has never been higher. We appreciate your patience as we meet the demand.

We are safe. We want our customers, our employees and our families to be safe. We want our businesses open and our economy buzzing again. As an essential business, Haviland has had the privilege of continuing to work. We are grateful for this and we are working hard to get all industries safely back to work. Please reach out to me and my team at Haviland to help you get back to business. We have digital resources to help you out in any market condition. We also have resources to communicate with local and state governments and ways to safely and effectively operate during these trying times.



Thanks,

David M. O'Brien



Director of Sales

Haviland Pool & Spa Products Company

Grand Rapids, MI